



17 New Hampshire Avenue
Portsmouth, NH 03801-2838
Tel: (603) 334-6074
Fax: (603) 334-6110
www.exporthh.org

For Immediate Release
August 27, 2008

Contact: Kathryn Lee
(603) 334-6074

Taiwanese Delegation in New Hampshire for Business Matchmaking

PORTSMOUTH - The International Trade Resource Center (ITRC) is pleased to announce that it will be hosting a business matchmaking reception for a delegation from the Taiwan Importers and Exporters Chamber of Commerce on September 22, 2008.

The Taiwanese delegation is visiting New Hampshire – with stops in New York, Massachusetts and Vermont – as part of an East Coast tour to meet with industry and trade organizations. The delegation is comprised of Taiwanese businesses that are seeking importing and exporting opportunities with New Hampshire companies.

The Taiwanese importers and exporters represent the following industry sectors: electronics components, power supplies, semiconductors, plastics, chemicals (agricultural chemicals, fungicides, insecticides, herbicides and fertilizers), forest and wood products (logs, processed lumber and wood chips), furniture, textiles (nylon, filament yarn, polyester, raw cotton, combed and blended yarn, embroidery lace and industrial fabrics), leather, clothing, food products (frozen/dried seafood, canned food, health food and corn), laboratory supplies, pharmaceutical products (human and veterinary medicine), metal products, computer supplies, construction materials, marble, coal, gypsum, iron slag, bauxite, granite, cement, aluminum, steel plates and beams (H-beam and I-beam), tubes (copper and brass, including bare and insulated copper tubes for medical use), electrolytic capacitors, general merchandise (household products, kitchenware,

handicrafts and gifts), paper products, corrugating medium, nets (cast nets, fishing nets, nylon nets, floats, crab nets and sports nets), sporting goods, valves, vacuum pumps, roller bearings, planetary extruders, acrylic materials, as well as business trading and trade promotion services.

This matchmaking reception is an excellent forum for New Hampshire companies to explore selling and sourcing opportunities with the Taiwanese importers and exporters.

Taiwan is the third largest trading partner of the United States and New Hampshire's fifteenth largest trading partner. Some of the key exports from the Granite State to Taiwan last year include electric machinery, optical, medical and surgical instruments, glassware, plastics and aluminum products. As one of the strongest economies in Asia, Taiwan is a very attractive market for New Hampshire exporters.

Companies interested in attending the ITRC's business matchmaking reception on September 22, 2008 should contact Kathryn Lee or Katy Reno at 334-6074 or send email inquiries to kathryn.lee@dred.state.nh.us or katy.reno@dred.state.nh.us. The event will take place from 3:30 to 5:00 PM. Interested participants are also advised to contact the ITRC for details and specific information about the Taiwanese companies, the sectors they represent and the products they are buying, selling and manufacturing, and to indicate which companies they wish to meet with.

Administered by the Division of Economic Development's Office of International Commerce (OIC), the ITRC plans, develops and administers programs for international trade promotion and foreign market development. OIC works to enhance the efforts of the New Hampshire business community to perform competitively in the global marketplace.

- END -